

TON APPETET

2025 HAIPVEAR BESTERS

14 May 2025



Disclaimer

Certain information included in this presentation is forward looking and involves risks, assumptions and uncertainties that could cause actual results to differ materially from those expressed or implied by forwardlooking statements. Forward-looking statements cover all matters which are not historical facts and include, without limitation, the direct and indirect future impacts and implications of public health crises such as the coronavirus COVID-19 on the economy, nationally and internationally, and on the Group, its operations and prospects; risks associated with changes in environmental scenarios and related regulations including (without limitation) the evolution and development of the global transition to a low carbon economy (including increasing societal and investor expectations); disruptions and inefficiencies in supply chains (such as resulting from the wars in Ukraine and the Middle East); future domestic and global political, economic and business conditions (such as inflation or the UK's exit from the EU); projections relating to results

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Dominic Blakemore

Group Chief Executive Officer



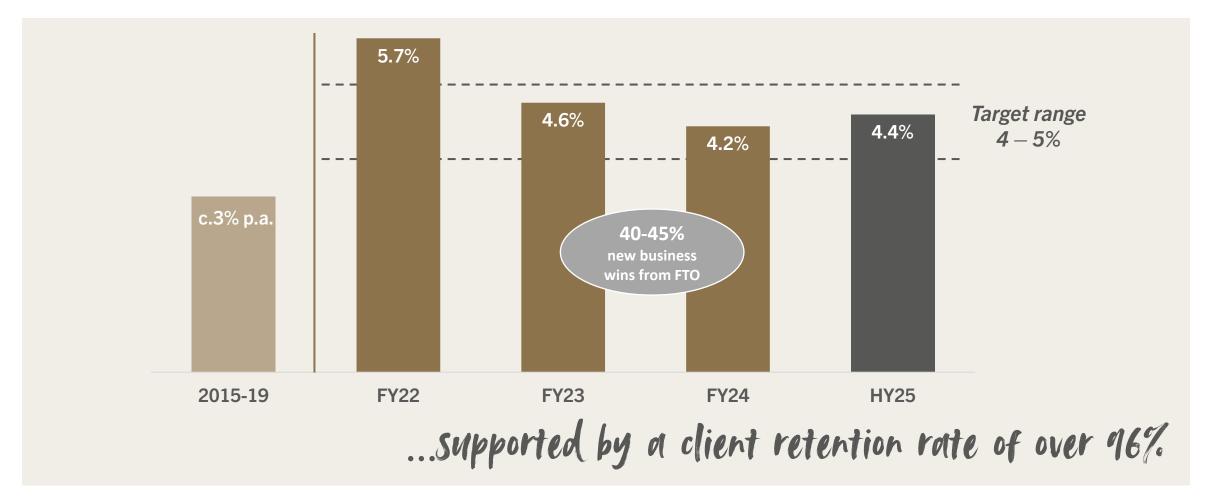


Strong H1 performance...





Fourth year of elevated net new business growth ...





Resilient business model and operational flexibility

 Diverse sector portfolio Mostly captive locations Wide-ranging client base Largest 10 clients <10% revenue 	 Attractive outsourcing market Significant FTO opportunity Emerging sub-sectors Opportunities to unlock through M&A 	 Investing in future growth Capex M&A Technology & processes
 Decentralised business Flexible operating models Local sourcing Entrepreneurial mindset 	 De-risked country portfolio Completed disposal programme Now operate in c.30 markets Huge opportunities in core markets 	 Unique competitive advantages Sectorised model Purchasing scale Culture & talent

Attractive long-term compounding shareholder returns



Petros Parras

Group Chief Financial Officer



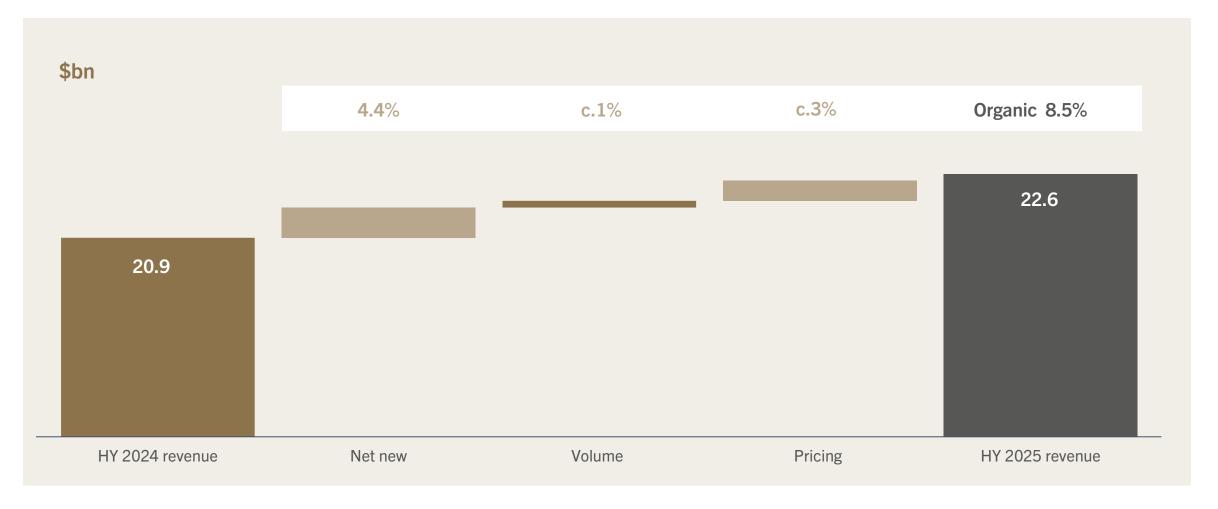


Grood progress across our key metrics



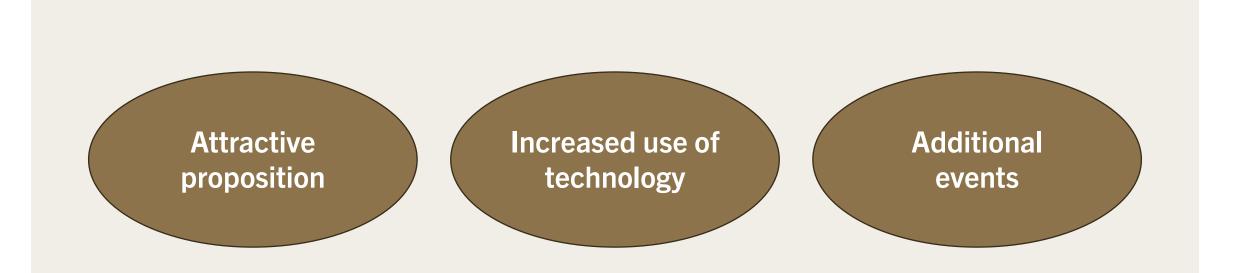


Continued excellent growth in net new business





We continue to expect positive volume growth...



Value gap drives higher participation & helps mitigate potential volatility



Strong profit growth in both regions

	Organic revenue growth	Operating margin	Year on year margin change	Operating profit growth ¹
North America	8.6%	8.3%	+10bps	10.8%
International	8.2%	5.8%	+20bps	13.0%
Group	8.5%	7.2%	+10bps	11.6%



Pouble-digit increase in operating profit

\$m	HY 2025	HY 2024
Revenue	22,596	20,887
Operating profit	1,627	1,474
Operating profit margin	7.2%	7.1%
Net finance costs	(149)	(111)
Profit before tax	1,478	1,363
Tax expense	(377)	(348)
Effective tax rate	25.5%	25.5%
Profit after tax	1,101	1,015
Non-controlling interests	(7)	(7)
Attributable profit	1,094	1,008
Average number of shares (millions)	1,697	1,709
Basic earnings per share (cents)	64.5	59.0
Interim dividend per share (cents)	22.6	20.7



Continuing to grow cosh flow

\$m	HY 2025	HY 2024
Operating profit	1,627	1,474
Depreciation and amortisation	618	556
EBITDA	2,245	2,030
Net capital expenditure	(671)	(693)
Trade working capital	(347)	(158)
Lease payments of principal	(125)	(108)
Other	59	43
Operating cash flow	1,161	1,114
Net interest	(132)	(98)
Net tax	(295)	(301)
Other	9	(11)
Free cash flow	743	704

Capex

HY25: 3.0% of underlying revenue

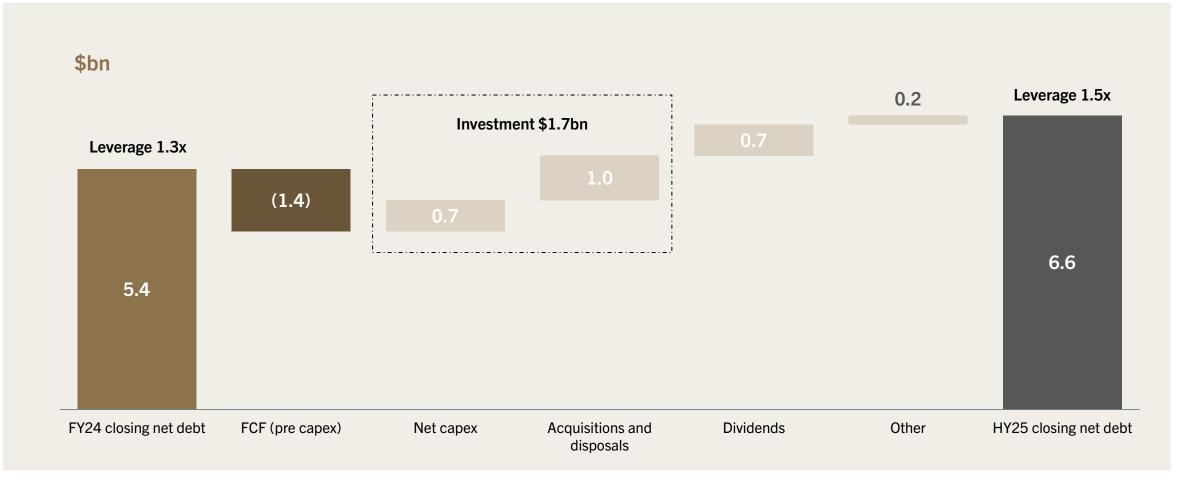
FY25: expected to be c.3.5% of underlying revenue

Working Capital

HY25: seasonal outflow, timing of events in S&L

FY25: expected to be broadly flat

Invested \$1.76n in capex and MEA to support future growth





European acquisitions are performing well

TARGETS	ATTRIBUTES	FINANCIALS	PERFORMANCE
 Sourced locally Established relationships Cultural fit 	 Quality brands Complementary capabilities Entrepreneurial Client relationships 	 Strong revenue growth Margin benefit from synergies Attractive cash flows 	<image/> <image/> <section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header>
Typical characteristics	Priority to unlock growth	Strong returns	Delivering investment cases or better



Our capital allocation model is consistent

Invest in business

Capex c.3.5% of revenue

Strong balance sheet

Investment grade credit rating

Target net debt/ EBITDA 1-1.5x

A&M

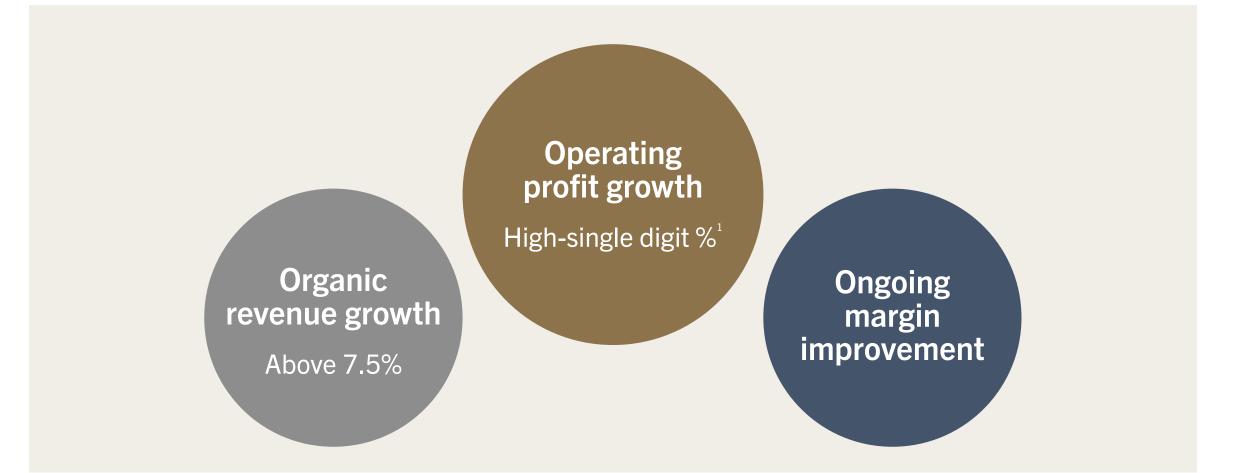
Required returns > cost of capital by the end of year two

Ordinary dividends c.50% of underlying earnings pay out policy

Surplus capital Returned to shareholders



FY25 guidance unchanged



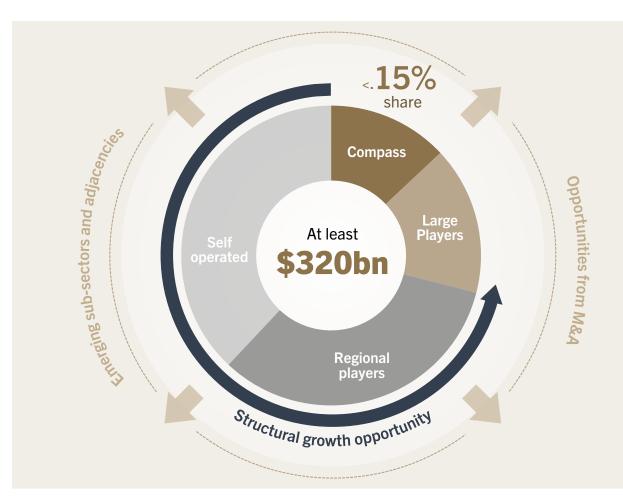
Dominic Blakemore

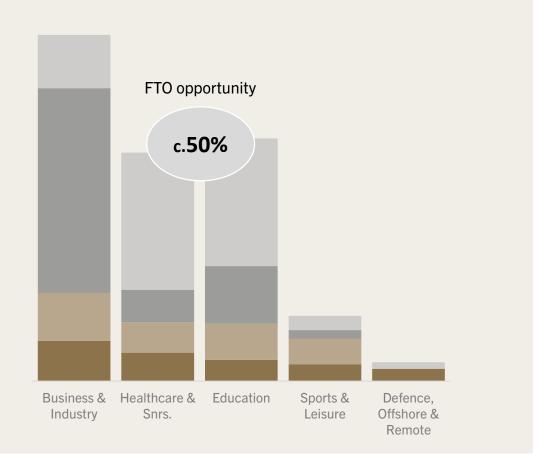
Group Chief Executive Officer





Unlocking the total addressable market and FTO opportunity







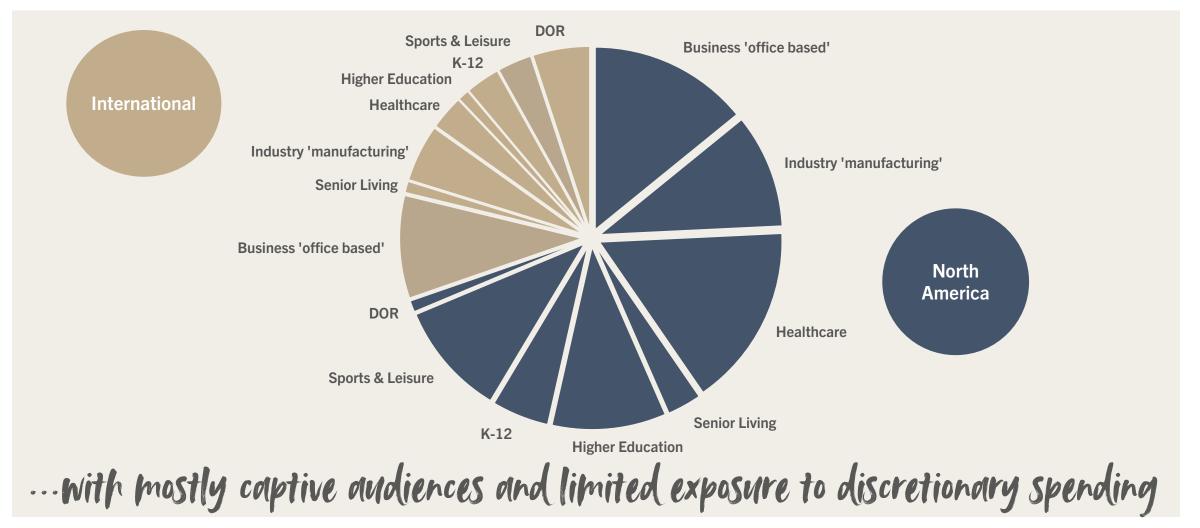
Mega trends offer significant growth opportunity...

			Recent M&A
Business & Industry	 Technology; AI advancements Onshoring of manufacturing Personalised nutrition & experience 	Restaurant Associates HOSPITALITY EXCELLENCE PREMIER CLIENTS Ford service for a sustainable future ³	GATHER GATHER Wicherin LONDON
Healthcare & Senior Living	 Cost pressures Emerging technology & efficiency drive High surgical demand & ageing populations 	crothall medirest morrison medirest	HOFMANN ^s
Education	 Lifetime learning New skills / retraining Higher Ed students expect tech 	SSC Services for education Serving up happy & healthy	HOFMANN ^s
Sports & Leisure	 Globalisation of major franchisees Stadium infrastructure investment / technology Levy expansion 	Restaurant Associates HOSPITALITY EXCELLENCE PREMIER CLIENTS	COMPANY OF COOKS
Defence, Offshore & Remote	 Rising Defence spending Energy security Renewed investment in fossil fuels 	Region Services Wardheide	service

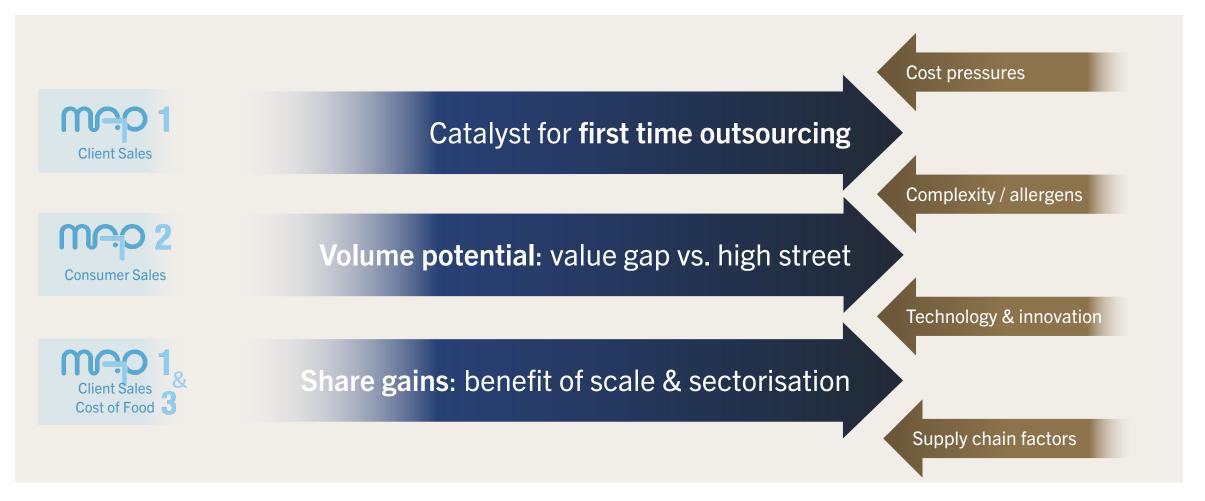
... with our unique sectorisation, enhanced through MEA



We have a diverse portfolio across many industries...



Macro headwinds often lead to further outsourcing & growth





North America: resilient model and localised supply chain...

Macro factor	Mitigation
Procurement & tariffs	 Vast majority items sourced from US Menu autonomy Client's choice on ingredients
Federal / national spending cuts in Healthcare & Education	 Clients mostly private Multiple consumers: outpatients, clinicians & visitors



The increasing role of technology and data...

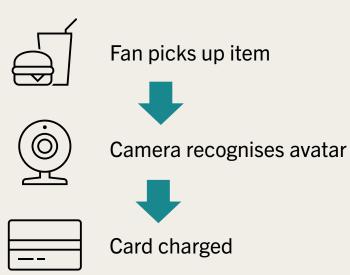
Client Sales	Consumer Sales	Cost of Food	Cost of Labour
Client solutions	Serving customers	Simplifying processes	Optimise performance
 Customised apps Dashboards Service enhancement Wellbeing 	 Reducing friction Health & nutrition Personalised diets Promotions / targeting 	 Creating menus Managing inventory Reduced food waste Reporting 	 Labour scheduling Increased automation Effective reporting Recruitment

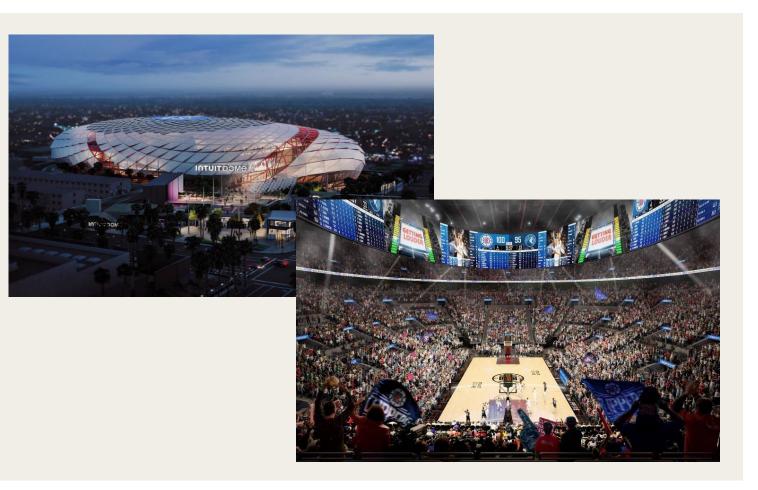
Across all our sectors and markets



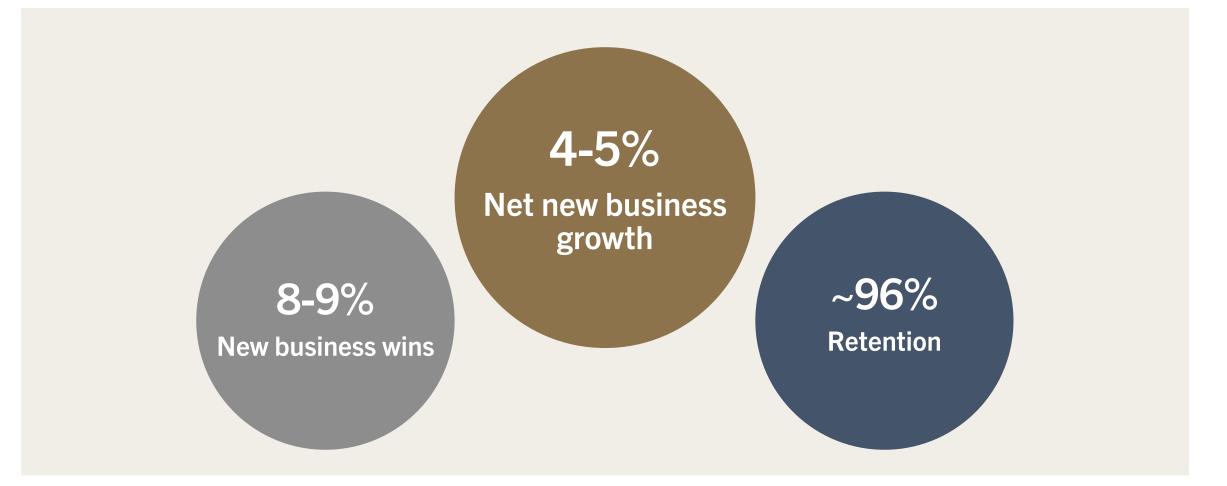
Tech enabled growth: Sports & Leisure, Intuit Dome

- Home of the LA Clippers (NBA)
- Frictionless experience powered by facial recognition
- Leveraged state-of-art stadium camera technology





Underpinning our outlook for continued net new business growth





Margin will continue to expand ...

Efficiency opportunities

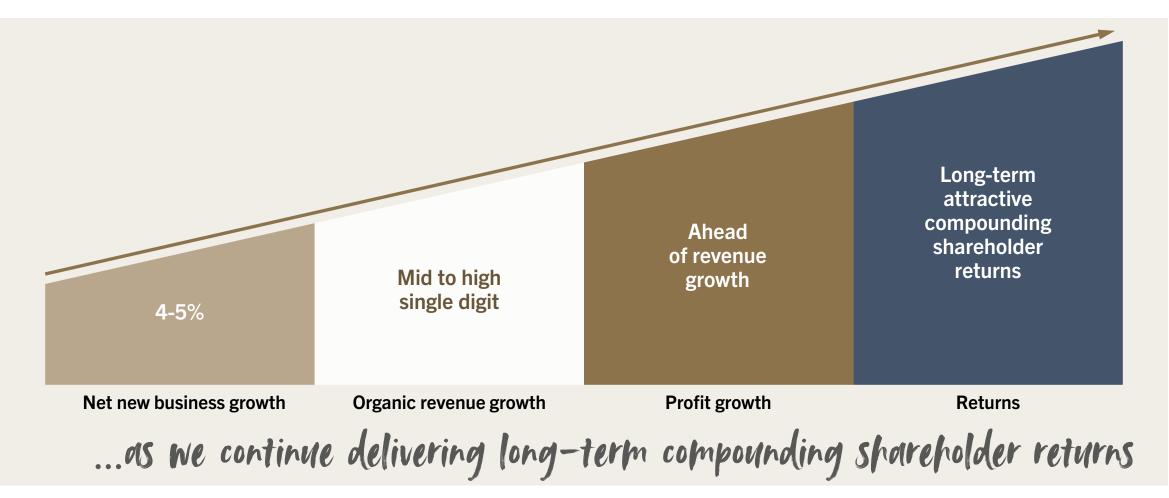
- Leverage of fixed overhead costs
- Tech solutions in back-of-house
- Procurement scale leads to cost advantage
- M&A integration
- Retention focus: pre-emption



... generating profit growth ahead of revenue growth



Summary: We're confident in our growth algorithm...





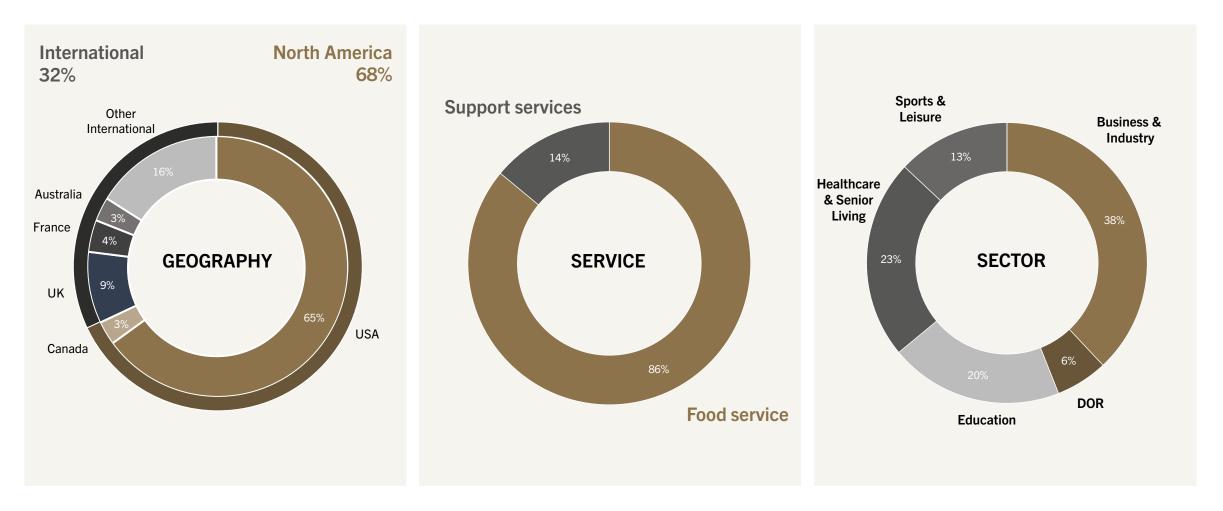
F125 guidance summary

Underlying operating profit:	High single-digit growth $\%^1$
ondenying operating pront.	
	- organic revenue growth above 7.5%
	- ongoing margin progression
Capex:	c.3.5% of underlying revenue
Interest charge:	c.\$300m
Effective tax rate:	c.25.5%
FX ²	\$(17)m on FY24 operating profit



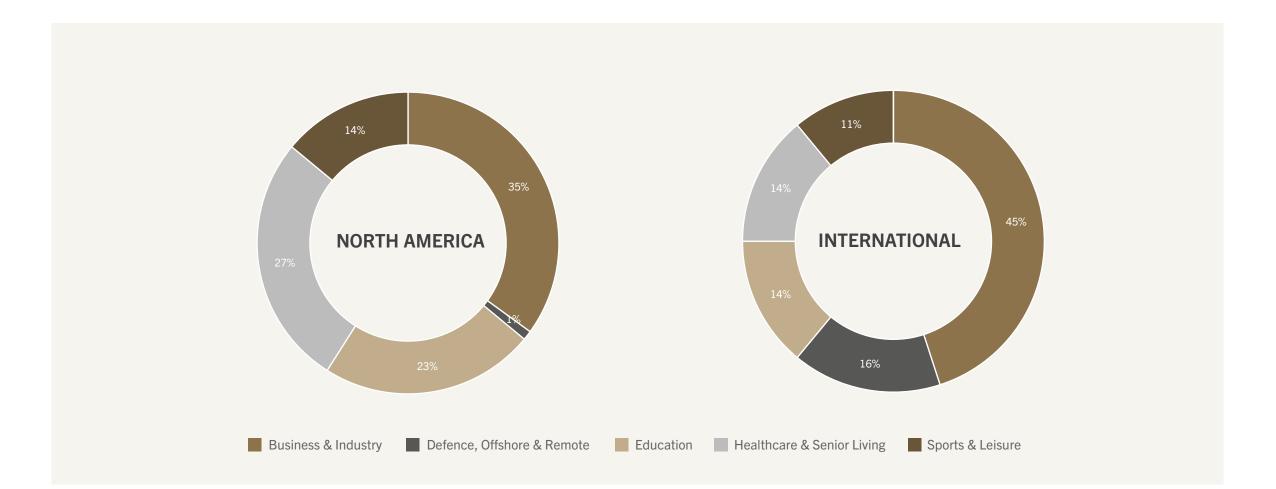


Revenue





Geographic revenue by sector





Geographic financials

\$m	North America	International	Other ¹	Total
HY 2025				
Revenue	15,452	7,144		22,596
Organic growth	8.6%	8.2%		8.5%
Operating profit	1,289	416	(78)	1,627
Margin	8.3%	5.8%		7.2%
HY 2024				
Revenue	14,127	6,760		20,887
Organic growth	10.9%	11.9%		11.2%
Operating profit	1,165	381	(72)	1,474
Margin	8.2%	5.6%		7.1%

Notes: Based on underlying performance at reported exchange rates unless indicated otherwise, see the definitions. 1. Other operating profit represents unallocated overheads.



Balance sheet

\$m	HY 2025	HY 2024	FY 2024
Goodwill	7,411	6,263	6,899
Other non-current assets	9,394	8,013	8,757
Working capital	(1,247)	(1,097)	(1,805)
Net assets held for sale	-	130	94
Provisions	(731)	(646)	(714)
Net post-employment benefit obligations	(927)	(654)	(732)
Current tax payable	(121)	(211)	(94)
Net deferred tax asset / (liability)	(135)	36	(108)
Net debt	(6,592)	(5,295)	(5,391)
Net assets	7,052	6,539	6,906
Shareholders' equity	6,965	6,499	6,829
Non-controlling interests	87	40	77
Total equity	7,052	6,539	6,906



Components of net debt

	\$m
Bonds	3,786
Private placements	600
Commercial Paper	1,309
Financing ¹	5,695
Other loans and fair value accounting adjustments	(150)
Borrowings	5,545
Leases	1,449
Derivatives	129
Gross debt	7,123
Cash net of overdrafts	(531)
Closing net debt at 31 March 2025	6,592



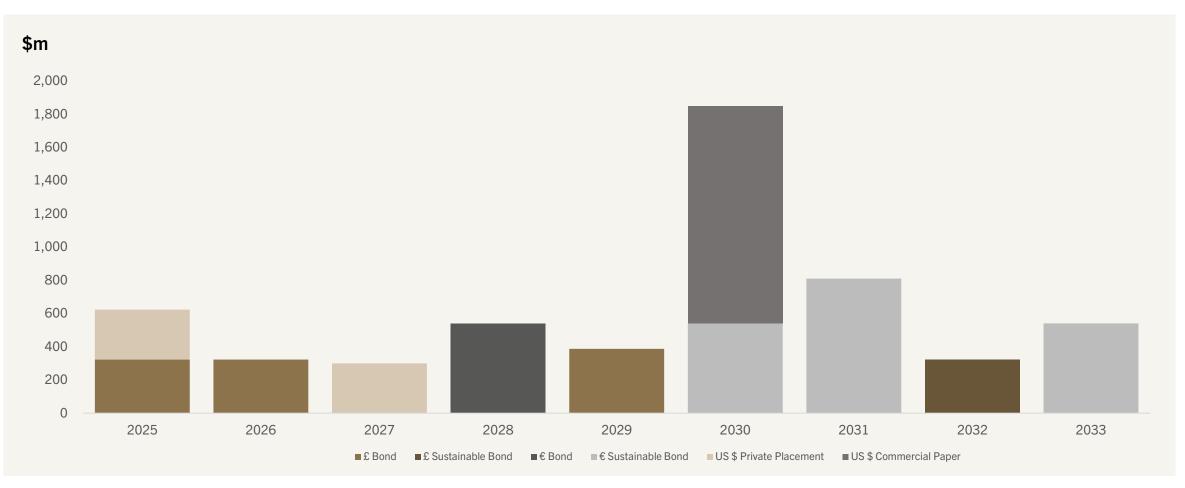


Principal borrowings	Coupon	Maturing in Financial Year	Drawn \$m
Bonds			
£250m	2.000%	2025	323
£250m	3.850%	2026	323
€500m	1.500%	2028	540
£300m	2.000%	2029	387
€500m	3.000%	2030	540
€750m	3.250%	2031	810
£250m	4.375%	2032	323
€500m	3.250%	2033	540
Total			3,786
US private placements			
\$300m (2014 Notes)	3.81%	2025	300
\$300m (2015 Notes)	3.64%	2027	300
Total			600
Bank loans			
£3,200m syndicated facility		2030	-
Commercial Paper			
\$4,000m CP Programme		2030	1,309
Total			5,695

Notes: Based on borrowings as at 31 March 2025. Interest rates shown are those in force on the date the debt was issued. The Group uses interest rate swaps to manage its effective interest rate. No adjustments have been made for hedging instruments, fees or discounts. Bonds, private placements and bank loans are issued by Compass Group PLC apart from the €500m 2028 & €500m 2030 bonds which are issued by CGFNBV, which is a wholly owned subsidiary.



Maturity profile



Notes: Based on borrowings and facilities in place as at 31 March 2025, maturing in the financial year ending 30 September. Maturity date of the Commercial Paper is based on the maturity date of the Group's Revolving Credit Facility, not the maturity of the individual paper issued. The average life of the Group's principal borrowings is 4.5 years (FY24: 4.6 years).



Financing

Debt ratios and credit ratings

Ratings	Short term	Long term	Outlook	Latest Update
Standard & Poor's	A-1	A	Stable	25 Mar 25
Moody's	P-1	A2	Stable	9 Aug 24
Ratios for USPP covenant purposes			HY 2025	FY 2024
Net debt ¹ / EBITDA ¹			1.4x	1.1x
EBITDA ¹ / net interest ¹			17.4x	19.6x
Reported ratios			HY 2025	FY 2024
Net debt ² / EBITDA ²			1.5x	1.3x

Notes: 1. Net debt, EBITDA & net interest are subject to certain accounting adjustments for the purposes of the covenant tests.

2. Based on underlying performance at reported exchange rates unless indicated otherwise, see the definitions.



Exchange rates

Rates used in consolidation

	Average exc	change rate	Closing exchange rate			
	HY 2025 per \$	HY 2024 per \$	HY 2025 per \$	HY 2024 per \$	FY 2024 per \$	
Australian Dollar	1.56	1.53	1.60	1.53	1.44	
Canadian Dollar	1.42	1.35	1.44	1.35	1.35	
Euro	0.94	0.93	0.93	0.93	0.90	
Japanese Yen	151.03	148.06	149.53	151.35	143.04	
Pound Sterling	0.78	0.80	0.77	0.79	0.75	
Turkish Lira	35.55	29.73	37.96	32.35	34.19	

Note: Average rates are used to translate the income statement and cash flow statement. Closing rates are used to translate the balance sheet. Only the most significant currencies are shown



Currency impact on operating profit and revenue

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	IMPACT ON FY 2024	IMPACT ON HY 2024
AUD	(3)	(1)
CAD	(3)	(2)
EUR	3	(2)
GBP	0	0
JPY	0	0
TRY	(8)	(3)
Other	(6)	(8)
Total currency impact on profit	(17)	(16)
T 1.1	(120)	(001)
Total currency impact on revenue	(136)	(201)

Notes: Based on underlying performance at reported exchange rates unless indicated otherwise, see the definitions. Impact on FY 2024 revenue and profit assumes current spot rates on 8th May 2025 continue for the full year.



Exchange rates

Effect on 2024 revenue and profit

	POUND STERLING			CANADIAN DOLLAR			EURO	
	cumulative change for mental 5 pence move		\$m cumulative change for an incremental 5 cent movement			\$m cumulative change for an incremental 5 cent movement		
Exchange Rate	Revenue Change	Profit Change	Exchange Rate	Revenue Change	Profit Change	Exchange Rate	Revenue Change	Profit Change
1.04	(834)	(3.8)	1.61	(205)	(13.2)	1.17	(965)	(60.6)
0.99	(701)	(3.2)	1.56	(170)	(10.9)	1.12	(806)	(50.7)
0.94	(554)	(2.5)	1.51	(131)	(8.5)	1.07	(633)	(39.8)
0.89	(390)	(1.8)	1.46	(91)	(5.8)	1.02	(443)	(27.8)
0.84	(207)	(0.9)	1.41	(47)	(3.0)	0.97	(233)	(14.6)
0.79	-	-	1.36	-	-	0.92	-	-
0.74	235	1.1	1.31	50	3.3	0.87	259	16.3
0.69	503	2.3	1.26	105	6.8	0.82	550	34.6
0.64	814	3.7	1.21	164	10.6	0.77	879	55.2
0.59	1,178	5.4	1.16	228	14.7	0.72	1,253	78.7
0.54	1,609	7.3	1.11	298	19.2	0.67	1,682	105.7



Exchange rates

Effect on 2024 revenue and profit

	AUSTRALIAN DOLLAR TURKISH LIRA			JAPANESE YEN				
	cumulative change fo remental 5 cent move				cumulative change for an remental 5 Yen movement			
Exchange Rate	Revenue Change	Profit Change	Exchange Rate	Revenue Change	Profit Change	Exchange Rate	Revenue Change	Profit Change
1.76	(189)	(12.6)	41.3	(159)	(12.0)	175.0	(72)	(3.7)
1.71	(155)	(10.4)	39.3	(134)	(10.1)	170.0	(59)	(3.1)
1.66	(120)	(8.0)	37.3	(106)	(7.9)	165.0	(46)	(2.4)
1.61	(82)	(5.5)	35.3	(75)	(5.6)	160.0	(31)	(1.6)
1.56	(43)	(2.9)	33.3	(40)	(3.0)	155.0	(16)	(0.8)
1.51	-	-	31.3	-	-	150.0	-	-
1.46	45	3.0	29.3	45	3.4	145.0	17	0.9
1.41	94	6.3	27.3	96	7.2	140.0	36	1.9
1.36	146	9.8	25.3	156	11.7	135.0	56	2.9
1.31	203	13.6	23.3	226	17.0	130.0	77	4.0
1.26	263	17.6	21.3	309	23.2	125.0	101	5.2

Notes: Cumulative revenue and operating profit change arising by restating the 2024 full year revenue and operating profit of the relevant currency for the incremental changes in exchange rates shown.



Definitions

INCOME STATEMENT

Underlying revenue	Revenue plus share of revenue of joint ventures.
Underlying operating profit	Operating profit excluding specific adjusting items ² .
Underlying operating margin ¹	Underlying operating profit divided by underlying revenue.
Organic revenue ¹	Current year: Underlying revenue excluding businesses acquired, sold and closed in the year. Prior year: Underlying revenue including a proforma 12 months in respect of businesses acquired in the year and excluding businesses sold and closed in the year translated at current year exchange rates. Where applicable, a 53rd week is excluded from the current or prior year.
Organic operating profit	Current year: Underlying operating profit excluding businesses acquired, sold and closed in the year. Prior year: Underlying operating profit including a proforma 12 months in respect of businesses acquired in the year and excluding businesses sold and closed in the year translated at current year exchange rates. Where applicable, a 53rd week is excluded from the current or prior year.
Underlying finance costs	Finance costs excluding specific adjusting items ² .
Underlying profit before tax	Profit before tax excluding specific adjusting items ² .
Underlying income tax expense	Income tax expense excluding tax attributable to specific adjusting items ² .
Underlying effective tax rate	Underlying income tax expense divided by underlying profit before tax.
Underlying profit for the year	Profit for the year excluding specific adjusting items ² and tax attributable to those items.
Underlying profit attributable to equity shareholders (underlying earnings)	Profit for the year attributable to equity shareholders excluding specific adjusting items ² and tax attributable to those items.
Underlying earnings per share ¹	Earnings per share excluding specific adjusting items ² and tax attributable to those items.
Underlying EBITDA	Underlying operating profit excluding underlying impairment, depreciation and amortisation of intangible assets, tangible assets and contract-related assets.

Notes: ¹ Key Performance Indicator.

²See HY25 Press Release for definitions of the specific adjusting items and a reconciliation from the statutory to the underlying income statement.



Definitions

BALANCE SHEET	
Net debt	Bank overdrafts, bank and other borrowings, lease liabilities and derivative financial instruments, less cash and cash equivalents.
Net debt to EBITDA	Net debt divided by underlying EBITDA.
CASH FLOW	
Capital expenditure	Purchase of intangible assets, purchase of contract fulfilment assets, purchase of property, plant and equipment and investment in contract prepayments, less proceeds from sale of property, plant and equipment/intangible assets/contract fulfilment assets.
Underlying operating cash flow	Net cash flow from operating activities, including purchase of intangible assets, purchase of contract fulfilment assets, purchase of property, plant and equipment, proceeds from sale of property, plant and equipment/intangible assets/contract fulfilment assets, repayment of principal under lease liabilities and share of results of joint ventures and associates, and excluding interest and net tax paid, post-employment benefit obligations net of service costs, cash payments related to COVID-19 resizing costs, strategic portfolio review and one-off pension charge, and acquisition transaction costs.
Underlying operating cash flow conversion	Underlying operating cash flow divided by underlying operating profit.
Free cash flow	Net cash flow from operating activities, including purchase of intangible assets, purchase of contract fulfilment assets, purchase of property, plant and equipment, proceeds from sale of property, plant and equipment/intangible assets/contract fulfilment assets, purchase of other non-trade investments, proceeds from sale of other non-trade investments, dividends received from joint ventures and associates, interest received, repayment of principal under lease liabilities and dividends paid to non-controlling interests.
Underlying free cash flow ¹	Free cash flow excluding cash payments related to COVID-19 resizing costs, strategic portfolio review and one-off pension charge, and acquisition transaction costs.
Underlying free cash flow conversion	Underlying free cash flow divided by underlying profit for the year.
Underlying cash tax rate	Net tax paid included in net cash flow from operating activities divided by underlying profit before tax.

Notes: ¹ Key Performance Indicator.

²See HY25 Press Release for definitions of the specific adjusting items and a reconciliation from the statutory to the underlying income statement.



Definitions

BUSINESS GROWTH	
New business	Current year underlying revenue for the period in which no revenue had been recognised in the prior year.
Lost business	Prior year underlying revenue for the period in which no revenue has been recognised in the current year.
Net new business	New business minus lost business as a percentage of prior year organic revenue.
Retention	100% minus lost business as a percentage of prior year organic revenue.